



EMPERADOR INC.

Emperador Posts Earnings of P8 Billion on Strong International Growth

MANILA, Philippines, March 11, 2021 – Emperador Inc. – the world’s largest brandy company owning the iconic and world’s best-selling brandy Emperador Brandy – saw earnings to owners grow 18% to a record P8 billion last year on the back of sustained growth in revenues amounting to P52.6 billion.

Emperador's global footprint and iconic brand portfolio enabled the company to navigate through the challenges of 2020. While certain aspects of the business have been affected by the impact of COVID19 particularly on-trade and global travel retail resulting from lockdowns and dry law implementation, these have been offset by increased sales in off-trade and e-commerce. While not totally impervious to the adverse effects of the conditions, Emperador’s global business adapted well to new consumption trends.

Emperador’s international business in 2020 remains strong across all geographies. Our whisky and brandy businesses continued its growth trajectory in UK, Asia, Europe, USA, Netherlands, Sweden and Russia amidst the challenges.

Emperador Inc. president Winston Co said, “The resilience of the company shows the strength of our business coupled with the strength of our whisky and brandy portfolio across the globe resulting in stability and growth amid the challenges. The company also took the opportunity to streamline efficiencies to enable the company to be nimble and effective in the markets. 2020 has set a new path and platform for our future growth.”

Emperador Inc., owns the multi-awarded Fundador Spanish Brandy de Jerez and the world’s fifth largest scotch whisky producer, recently touted to be Distiller of the Year at the Icons of Whisky Scotland 2021. Emperador brandy and whisky brands are available in more than 100 countries, is a publicly listed company at the Philippine Stock Exchange. ###